DEPARTMENT OF ARKANSAS STATE POLICE
USED MOTOR VEHICLE DEALER LICENSING RULES

Rule 1. “Definitions” As used in these rules and procedures, unless the context otherwise requires, the following terms are defined as:

1A. “Department” means the Department of Arkansas State Police.
1B. “Director” means the Director of the Arkansas State Police, or his designated representative.
1C. “Act” means Act 490 of 1993, as it may hereafter be amended.
1D. “Application” means a form of such size and design which contains the required information, as prescribed by the “Act,” whereas a person may apply for a certificate of license under the provisions of Act 490 of 1993 as amended.
1E. “Applicant” means any person who has submitted to the Department a properly completed application for a certificate of license to conduct business under the provisions of the Act.
1F. “License” means a certificate issued to a person, by the Department, authorizing that person to conduct business under the provisions of this “Act” and these rules.
1G. “Licensee” means a person who holds a valid certificate of license as defined in Rule 1F.
1H. “Documentation” means such information as may be required by the Division, utilized to determine an applicant’s or licensee’s qualifications to hold a certificate of license.
1I. “Hearing Officer” means the Director of the Arkansas State Police, or his designated representative acting in cases of adjudication as outlined in the Arkansas Administrative Procedures Act, as amended.
1J. “Salesman” means a person as defined in Act 490 of 1993, as amended.

Rule 2. “Licensee” Responsibilities

2.1. Any person who fails to renew the certificate of license as outlined in this “Act” and within the guidelines of the provisions of the Department of Finance, division of Motor Vehicles shall be required to submit, with the application for renewal, a sworn affidavit attesting they have not violated any provisions of this “Act” or these rules.
2.2. A licensee, shall within seven (7) calendar days, notify the Department in writing of any change in the following:
   A. Change of physical address.
   B. Change of mailing address.
   C. Change of any telephone number(s).
   D. Change of any persons or entities having any ownership in the used vehicle dealership.
   E. Change of any name, address, or telephone number of the person designated to receive legal process, as outlined in the “Act.”
2.3. The licensee shall be legally responsible for the good conduct in the business of each employee, including salesmen.

2.4. Any person who falsely represents that he is employed by a licensee shall be deemed guilty of violating, the provisions of Act 490 of 1993 as amended.

2.5. The Director may issue a written order of summary suspension of a certificate of license if it is determined that the public health, safety, or welfare requires emergency action. The suspended license holder shall be afforded a hearing in a prompt and timely manner.

2.6. The Director shall issue an order of summary suspension to the holder of a certificate of license 30 days after a judgment is entered against the licensee, and the suspension shall be in effect until proof that the judgment has been satisfied is submitted to the Department.

2.7. The Director shall issue an order of summary suspension to the holder of a certificate of license 30 days after a judgment is entered against the licensee, and the suspension shall be in effect until proof that the judgment has been satisfied is submitted to the Department.

2.8. The Director may issue an order of summary suspension to the holder of a certificate of license 30 days after a judgment is entered against the licensee, and the suspension shall be in effect until proof that the judgment has been satisfied is submitted to the Department.

2.9. Persons who hold a certificate of license must use the Arkansas State Police dealer number in published advertising as follows: AR/DLR (number) or print the dealership name.

2.10. Any person to whom a certificate of license has been granted and receives an order of suspension or revocation shall immediately, upon receipt of such notice, return all certificates of license to the Department.

2.11. A suspended license is subject to expiration and shall be renewed as provided in the “Act” or these Rules, however, renewal does not entitle the licensee, while the license remains suspended and until it is reinstated, to engage in the licensed activity or in any other activity or conduct in violation of the order by which the license was suspended.

2.12. It shall be unlawful for a suspended license holder to operate while the license is suspended.

2.13. Violations and Penalties

A. For violations of this Act and/or these rules, the Director may charge an applicant or licensee criminally as prescribed by Arkansas Code Annotated § 23-112-603(a)(1) – (3). In addition to or instead of charging the applicant or licensee criminally pursuant Arkansas Code Annotated § 23-112-603(a)(1) – (3), the Director may issue a fine in an amount not to exceed one thousand dollars ($1,000.00) for each violation of Arkansas Code Annotated § 23-112-605. If the Director fines an applicant or licensee, the Director may enter into consent judgements with the applicant or licensee providing for the payment of agreed upon fines not to exceed one thousand dollars.
dollars ($1,000.00) per violation in lieu of a hearing and/or other administrative action.

B. The Director may deny an application for a certificate of license or its renewal or suspend or revoke a license if is determined the applicant or licensee has:
   1. Made a material misstatement in the application for or the renewal of a license.
   2. Practiced fraud, deceit, or misrepresentation.
   3. Demonstrated incompetence or untrustworthiness in their actions.
   4. Violated any provisions of the “Act” and/or these rules.

2.13. Any person to whom a certificate of license has been granted ceases to conduct business at the location on file with the department, shall notify the director, in writing, of such cessation within ten (10) calendar days. The license shall automatically be suspended and shall not be reinstated until the provisions for licensure outlined in the “Act” or these rules are met.

2.14. Fee Waivers – the Division will waive the initial application fees prescribed by A.C.A. § 23-112-608 if the application:

   A. Is receiving assistance through the Arkansas Medicaid Program, the Supplemental Nutrition Assistance Program, the Special Supplemental Nutrition Program for Women, Infants, and Children, the Temporary Assistance for Needy Families Program, or the Lifeline Assistance Program;

   B. Was approved for unemployment within the last twelve (12) months; or

   C. Has an income that does not exceed two hundred percent (200%) of the federal poverty income guidelines.
**Rule 3. Hearing Provisions**

3.1. The Director shall have the authority to deny the issuance of a license. He shall notify the applicant of his decision in writing, stating the reason for the denial. The applicant may appeal the decision, provided he perfects the appeal, in writing, within fourteen (14) days of his notice of rejection. The hearing officer shall hear the appeal within sixty (60) days.

3.2. If as a result of its own investigation or as a result of any complaint against a licensee, it is determined that there exists sufficient proof that the actions or the person constitutes a violation of this “Act” or these rules, the Director, before taking any action, shall provide twenty (20) days written notice to the person of his right to a hearing. The Director, when issuing an order and notice of hearing shall state the legal authority under which the hearing is to be held along with a brief and concise statement of the matters of fact and law involved. The order and notice shall be served on the person at least twenty (20) prior to the hearing.

3.3. The Director shall assign a file number to each order and notice of hearing and hereafter all documents pertaining to the matter shall bear that number. All pleadings and motions to be filed relative to the hearing shall be signed, verified and dated, and filed with the Department.

3.4. During the course of a hearing, the Department shall not be bound by the technical rules of evidence and may admit and give probative value to any evidence which possesses such probative value as would entitle it to be accepted by reasonable and prudent men in the conduct of their affairs, provided, however, the hearing officer shall give effect to the rules of privilege recognized by the law and may exclude hearsay, incompetent, irrelevant, immaterial or repetitious evidence and may make rulings to protect witnesses from undue harassment or oppression.

3.5. All evidence, including records and documents, in possession of the Department of which it desires to avail itself, shall be offered and made part of the record in a hearing, and no other factual information or evidence shall be considered in the determination of any cause. Any person who is required to meet any of the qualifications under the “Act” or these rules, whose rights may be affected in any hearing shall have the right to appear personally and by counsel to introduce evidence in their behalf, to cross-examine witnesses and to examine any document or other evidence submitted.

3.6. In any hearing held for the purpose of affording any applicant the opportunity to show his qualifications under this “Act” or these rules, the burden of proof shall be on the applicant. In hearings held for the purpose of revoking, suspending or reprimanding, the burden of proof shall be on the Department or Complainant.

3.7. Hearings shall be conducted by the hearing officer, as defined in Rule 11 of these rules.

3.8. Hearings shall be held at location to be determined by the Department.

Effective December 15, 2023
3.9. The hearing officer may rule in cases where the affected party fails to attend a hearing.

3.10. All decisions of the hearing officer shall be in writing and signed by the Director, and shall include findings of fact and conclusion of law separately stated with an appropriate order entered in accordance with. A copy of the findings of fact, conclusions of law and order shall be sent to each part of the hearing.

3.11. The Department will cause to be made an official record of the proceedings.

3.12. The affected party may appeal the decision of the Director in accordance with the Arkansas Administrative Procedures Act, as amended.

Rule 4. Reciprocal, Temporary, and Expedited Licensure

4.1. An applicant who holds a Used Motor Vehicle Dealer License in another state, territory, or district of the United States may obtain a reciprocal Arkansas license if he or she meets the requirements set forth in Ark. Code Ann. § 23-112-607. The reciprocity applicant must submit the required forms and applicable fees.

4.2. An applicant for a reciprocal Arkansas license who resides in a state, territory, or district of the United States that does not require licensure to sell used motor vehicles may obtain a reciprocal Arkansas license if he or she meets the requirements set forth in Ark. Code Ann. § 23-112-607. The reciprocity applicant must submit the required forms and applicable fees.

4.3. An applicant for a temporary Arkansas license may obtain a six (6) month temporary Arkansas license if he or she meets the requirements set forth in Ark. Code Ann. § 23-112-607. The temporary applicant must submit the required forms and applicable fees.

4.4. The Division will expedite the licensure process for:
   (a) A uniformed service member stationed in the State of Arkansas;
   (b) A uniformed service veteran who resides in or establishes residency in the State of Arkansas;
   (c) The spouse of:
       (i) A person listed in subdivision (a) or (b) of this Rule;
       (ii) A uniformed service member who is assigned a tour of duty that excludes the uniformed service member’s spouse from accompanying the uniformed service member and the spouse relocates to this state; and
       (iii) A uniformed service member who is killed or succumbs to his or her injuries or illness in the line of duty if the spouse establishes residency in the state.

To qualify for expedited licensure, the applicant must notate his or her status on the application and provide the Division with a copy of the active duty orders or DD214.

Effective December 15, 2023